



CONTRACT AMENDMENT

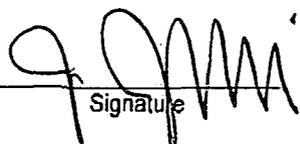
Solicitation No. P12-0016J Page 1 of 1
 Description: Library Materials
 Amendment No. Four (4) Date: 10/19/15

Materials Management Procurement
 9875 N. 85th Ave., 2nd Fl.
 Peoria, AZ 85345
 Telephone: (623) 773-7445
 Fax: (623) 773-7118
 Buyer: Christine Finney

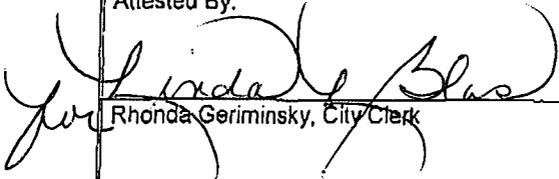
In accordance with the Contract Special Terms and Conditions, Contract Extension, the above referenced contract shall expire on 11/30/15. **LAST YEAR OF CONTRACT**

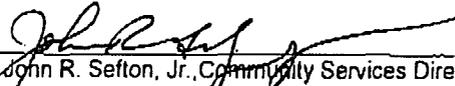
THE NEW CONTRACT TERM: 12/01/15 to 11/30/16

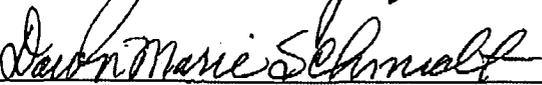
Contractor hereby acknowledges receipt and agreement. A signed copy shall be filed with the City of Peoria, Materials Management Division.

	2/9/16	Jeff Jankowski, Vice President	Midwest Tape, LLC
Signature	Date	Typed Name and Title	Company Name
6950 Hall Street		Holland	OH 43528
Address		City	State Zip Code

Attested By:

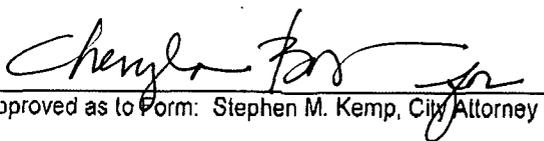

 Rhonda Geriminsky, City Clerk


 Director: John R. Sefton, Jr., Community Services Director

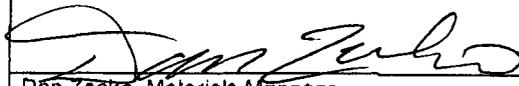

 Department Rep: DawnMarie Schmidt, Librarian II



CC Number
 ACON60811D
 Contract Number


 Approved as to Form: Stephen M. Kemp, City Attorney

The above referenced Contract Amendment is hereby Executed
 Feb. 22, 2016 at Peoria, Arizona


 Dan Zenko, Materials Manager

City Seal
 Copyright 2003 City of Peoria, Arizona

Rev (03.21.12)CF

Official File

ACON60811D



CONTRACT AMENDMENT

Materials Management

Procurement

9875 N. 85th Ave., 2nd Fl.
Peoria, AZ 85345
Telephone: (623) 773-7115
Fax: (623) 773-7118

Buyer: Christine Finney

Solicitation No. P12-0016J Page 1 of 1
Description: Library Materials
Amendment No. Three (3) Date: 9/10/14

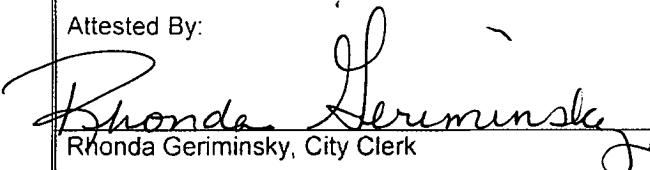
In accordance with the Contract Special Terms and Conditions, **Contract Extension**, the above referenced contract shall expire on 11/30/14.

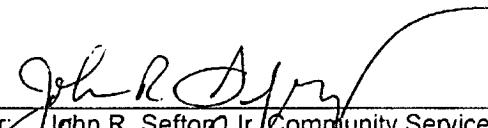
THE NEW CONTRACT TERM: 12/01/14 to 11/30/15

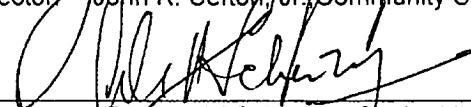
Contractor hereby acknowledges receipt and agreement. A signed copy shall be filed with the City of Peoria, Materials Management Division.

	10/1/14	Jeff Jankowski, Vice President	Midwest Tape, LLC
Signature	Date	Typed Name and Title	Company Name
6950 Hall Street	Holland	OH	43528
Address	City	State	Zip Code

Attested By:


Rhonda Geriminsky, City Clerk


Director: John R. Sefton, Jr., Community Services Director


Department Rep: Ali Scherzay, Senior Librarian



CC Number

ACON60811C
Contract Number


Approved as to Form: Stephen M. Kemp, City Attorney

The above referenced Contract Amendment is hereby Executed
October 9, 2014, at Peoria, Arizona


Dan Zenko, Materials Manager

City Seal
Copyright 2003 City of Peoria, Arizona

Official File

Rev (08.21.12)CF

ACON60811C



CONTRACT AMENDMENT

**Materials Management
Procurement**
 9875 N 85th Ave 2nd Fl
 Peoria AZ 85345
 Telephone (623) 773-7115
 Fax (623) 773 7118
 Buyer Christine Finney

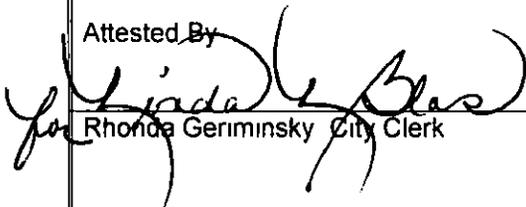
Solicitation No P12-0016J Page 1 of 1
 Description Library Materials
 Amendment No Two (2) Date 9/12/13

In accordance with the Contract Special Terms and Conditions, **Contract Extension**, the above referenced contract shall expire on 11/30/13

THE NEW CONTRACT TERM 12/01/13 to 11/30/14

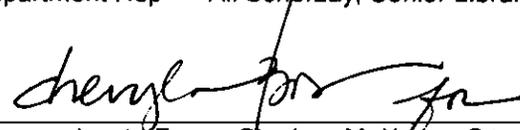
Contractor hereby acknowledges receipt and agreement A signed copy shall be filed with the City of Peoria, Materials Management Division

	9/30/13	Jeff Jankowski, Vice President	Midwest Tape, LLC
Signature	Date	Typed Name and Title	Company Name
6950 Hall Street		Holland	OH 43528
Address		City	State Zip Code

Attested By

 Rhonda Geriminsky City Clerk


 Director John R. Sefton, Jr. Community Services Director

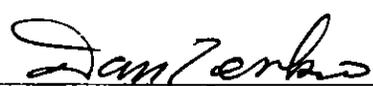

 Department Rep Ali Scherzay, Senior Librarian


 Approved as to Form Stephen M. Kemp, City Attorney



CC Number
 ACON60811B
 Contract Number

The above referenced Contract Amendment is hereby Executed
 Oct 23 2013 at Peoria, Arizona


 Dan Zenko Materials Manager

Official File



CONTRACT AMENDMENT

**Materials Management
Procurement**
 9875 N. 85th Ave., 2nd Fl.
 Peoria, AZ 85345
 Telephone: (623) 773-7115
 Fax: (623) 773-7118
 Buyer: Christine Finney

Solicitation No. P12-0016J Page 1 of 1
 Description: Library Materials
 Amendment No. One (1) Date: 8/22/12

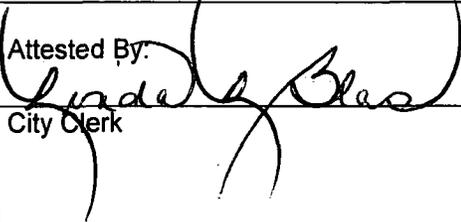
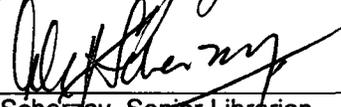
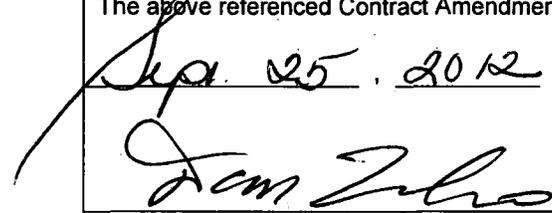
In accordance with the Contract Special Terms and Conditions, **Contract Extension**, the above referenced contract shall expire on 11/30/12.

THE NEW CONTRACT TERM:

Contract Term: 12/01/12 to 11/30/13

Contractor hereby acknowledges receipt and agreement. A signed copy shall be filed with the City of Peoria, Materials Management Division.

	8/31/12	Jeff Jankowski, Vice President	Midwest Tape, LLC
Signature	Date	Typed Name and Title	Company Name
6950 Hall Street		Holland	OH 43528
Address		City	State Zip Code

Attested By: 	
City Clerk	Director: John Sefton, Community Services Director
	
	Department Rep: Ali Scherzay, Senior Librarian
CC Number	
ACON60811A Contract Number	Approved as to Form: Stephen M. Kemp, City Attorney
	The above referenced Contract Amendment is hereby Executed
City Seal Copyright 2003 City of Peoria, Arizona	
Official File	Dan Zenko, Materials Management Supervisor

ORIGINAL



City of Peoria, Arizona Notice of Request for Proposal



Request for Proposal No: **P12-0016J** Proposal Due Date: **October 26, 2011**
 Materials and/or Services: **Library Materials** Proposal Time: **5:00 P.M. AZ Time**
 Mailing Address: **City of Peoria, Materials Management** Contact: **Christine Finney**
9875 N. 85th Avenue, 2nd Floor, Peoria, AZ 85345 Phone: **(623) 773-7115**

In accordance with City of Peoria Procurement Code competitive sealed proposals for the material or services specified will be received by the City of Peoria Materials Management at the specified location until the date and time cited above. Proposals shall be in the actual possession of the City of Peoria Materials Management on or prior to the exact date and time indicated above. Late proposals will not be considered, except as provided in the City of Peoria Procurement Code. **Proposals shall be submitted in a sealed envelope with the Request for Proposal number and the offeror's name and address clearly indicated on the front of the envelope.** All proposals shall be completed in ink or typewritten. Offerors are strongly encouraged to carefully read the **entire** Request for Proposal Package.

OFFER

To the City of Peoria: The undersigned on behalf of the entity, firm, company, partnership, or other legal entity listed below offers on its behalf to the City a proposal that contains all terms, conditions, specifications and amendments in the Notice of Request for Proposal issued by the City. Any exception to the terms contained in the Notice of Request for Proposal must be specifically indicated in writing and are subject to the approval of the City prior to acceptance. The signature below certifies your understanding and compliance with Paragraph 1 of the City of Peoria Standard Terms and Conditions (form COP 202) contained in the Request for Proposal package issued by the City.

For clarification of this offer contact:

Telephone: 800-875-2785 Fax: 800-444-6645

Name: Courtney Wolfe

Email: CWolfe@midwesttapes.com

Midwest Tape, LLC

Company Name

Authorized Signature for Offer

6950 Hall Street

Address

Jeff Jankowski

Printed Name

Holland OH 43528

City State Zip Code

Vice President

Title

ACCEPTANCE OF OFFER AND CONTRACT AWARD (For City of Peoria Use Only)

Your offer is accepted by the City, subject to approval of each written exception that your proposal contained. The contract consists of the following documents: 1.) Request for Proposal issued by the City; 2.) Your offer in Response to the City's Request for Proposal; 3.) This written acceptance and contract award.

As the contractor, you are now legally bound to sell the materials and/or services listed by the attached award notice, based on the solicitation of proposals, including all terms, conditions, specifications, amendments and your offer as now accepted by the City. The Contractor shall not commence any billable work or provide any material, service or construction under this contract until the Contractor receives an executed Purchase Order or written Notice to Proceed.

Attested by:

Wanda Nelson, City Clerk

City of Peoria, Arizona.

Effective Date: 11-30-11

Approved as to form:

Stephen M. Kemp
Stephen M. Kemp, City Attorney

Contract Awarded Date

November 29, 2011

Dan Zenko
Dan Zenko, Materials Management Supervisor



CC: _____

Contract Number:

ACON60811

Official File: _____

A CON 60811



REQUEST FOR PROPOSAL

INSTRUCTIONS TO OFFEROR

Materials Management Procurement

9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

1. **PREPARATION OF PROPOSAL:**
 - a. All proposals shall be on the forms provided in this *Request For Proposal* package. It is permissible to copy these forms if required. Telegraphic (facsimile) or mailgram proposals will not be considered.
 - b. The Offer and Contract Award document (COP Form 203) shall be submitted with an original ink signature by a person authorized to sign the offer.
 - c. Erasures, interlineations, or other modifications in the proposal shall be initialed in original ink by the authorized person signing the Vendor Offer.
 - d. If price is a consideration and in case of error in the extension of prices in the proposal, the unit price shall govern. No proposal shall be altered, amended, or withdrawn after the specified proposal due date and time.
 - e. Periods of time, stated as a number of days, shall be calendar days.
 - f. It is the responsibility of all Offerors to examine the entire *Request For Proposal* package and seek clarification of any item or requirement that may not be clear and to check all responses for accuracy before submitting a bid. Negligence in preparing a Proposal confers no right of withdrawal after proposal due date and time.
2. **INQUIRIES:** Any question related to the *Request For Proposal* shall be directed to the Buyer whose name appears on the front. The Offeror shall not contact or ask questions of the department for which the requirement is being procured. Questions should be submitted in writing when time permits. The Buyer may require any and all questions be submitted in writing at the Buyer's sole discretion. Any correspondence related to a *Request For Proposal* should refer to the appropriate *Request For Proposal* number, page, and paragraph number. However, the Offeror shall not place the *Request For Proposal* number on the outside of any envelope containing questions since such an envelope may be identified as a sealed proposal and may not be opened until after the official *Request For Proposal* due date and time.
3. **PROSPECTIVE OFFERORS CONFERENCE:** A prospective offerors conference may be held. If scheduled, the date and time of this conference will be indicated within this document. The purpose of this conference will be to clarify the contents of this *Request For Proposal* in order to prevent any misunderstanding of the City's position. Any doubt as to the requirements of this *Request For Proposal* or any apparent omission or discrepancy should be presented to the City at this conference. The City will then determine if any action is necessary and may issue a written amendment to the *Request for Proposal*. Oral statements or instructions will not constitute an amendment to this *Request for Proposal*.
4. **LATE PROPOSALS:** Late Proposals will not be considered, except as provided by the **City of Peoria Procurement Code**. A vendor submitting a late proposal shall be so notified.
5. **WITHDRAWAL OF PROPOSAL:** At any time prior to the specified proposal due date and time, a Vendor (or designated representative) may withdraw the proposal. Telegraphic (facsimile) or mailgram proposal withdrawals will not be considered.
6. **AMENDMENT OF PROPOSAL:** Receipt of a Solicitation Amendment (COP Form 207) shall be acknowledged by signing and returning the document prior to the specified proposal due date and time.
7. **PAYMENT:** The City will make every effort to process payment for the purchase of goods or services within thirty (30) calendar days after receipt of goods or services and a correct notice of amount due, unless a good faith dispute exists as to any obligation to pay all or a portion of the account. Any proposal that requires payment in less than thirty (30) calendar days shall not be considered.
8. **NEW:** All items shall be new, unless otherwise stated in the specifications.
9. **DISCOUNTS:** Payment discount periods will be computed from the date of receipt of material/service or correct invoice, whichever is later, to the date Buyer's payment is mailed. Unless freight and other charges are itemized, any discount provided will be taken on full amount of invoice. Payment discounts of thirty (30) calendar days or more will be deducted from the proposal price in determining the low bid. However, the Buyer shall be entitled to take advantage of any payment discount offered by the Vendor provided payment is made within the discount period.
10. **TAXES:** The City of Peoria is exempt from Federal Excise Tax, including the Federal Transportation Tax. Sales tax, if any, shall be indicated as a separate item.
11. **VENDOR REGISTRATION:** After the award of a contract, the successful Vendor shall have a completed Vendor Registration Form (COP Form 200) on file with the City of Peoria Materials Management Division.
12. **AWARD OF CONTRACT:**
 - a. Unless the Offeror states otherwise, or unless provided within this *Request For Proposal*, the City reserves the right to award by individual line item, by group of line items, or as a total, whichever is deemed most advantageous to the City.
 - b. Notwithstanding any other provision of this *Request For Proposal*, The City expressly reserves the right to:
 - (1) Waive any immaterial defect or informality; or
 - (2) Reject any or all proposals, or portions thereof, or
 - (3) Reissue a *Request For Proposal*.
 - c. A response to a *Request For Proposal* is an offer to contract with the City based upon the terms, conditions and specifications contained in the City's *Request For Proposal* and the written amendments thereto, if any. Proposals do not become contracts unless and until they are accepted by the **City Council**. A contract is formed when written notice of award(s) is provided to the successful Offeror(s). The contract has its inception in the award document, eliminating a formal signing of a separate contract. For that reason, all of the terms and conditions of the procurement contract are contained in the *Request For Proposal*; unless modified by a Solicitation Amendment (COP Form 207) or a Contract Amendment (COP Form 217).



STANDARD TERMS AND CONDITIONS

Materials Management Procurement

9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

THE FOLLOWING TERMS AND CONDITIONS ARE AN EXPLICIT PART OF THE SOLICITATION AND ANY RESULTANT CONTRACT.

1. **CERTIFICATION:** By signature in the Offer section of the Offer and Contract Award page (COP Form 203), the Vendor certifies:
 - a. The submission of the offer did not involve collusion or other anti-competitive practices.
 - b. The Vendor shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246.
 - c. The Vendor has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip favor, or service to a public servant in connection with the submitted offer. Failure to sign the offer, or signing it with a false statement, shall void the submitted offer or any resulting contracts, and the vendor may be debarred.
2. **GRATUITIES:** The City may, by written notice to the Contractor, cancel this contract if it is found by the City that gratuities, in the form of entertainment, gifts or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City with a view toward securing an order, securing favorable treatment with respect to the awarding, amending, or the making of any determinations with respect to the performing of such order. In the event this contract is cancelled by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity. Paying the expense of normal business meals which are generally made available to all eligible city government customers shall not be prohibited by this paragraph.
3. **APPLICABLE LAW:** In the performance of this agreement, contractors shall abide by and conform to any and all laws of the United States, State of Arizona and City of Peoria including but not limited to federal and state executive orders providing for equal employment and procurement opportunities, the Federal Occupational Safety and Health Act and any other federal or state laws applicable to this agreement.

Contractor specifically understands and acknowledges the applicability to it of the Americans with Disabilities Act, the Immigration Reform and Control Act of 1986, and the Drug Free Workplace Act of 1989. In addition, if this agreement pertains to construction, Contractor must also comply with A.R.S. § 34-301, as amended (Employment of Aliens on Public Works Prohibited) and A.R.S. § 34-302, as amended (Residence Requirements for Employees).

Under the provisions of A.R.S. § 41-4401, Contractor hereby warrants to the City that Contractor and each of its subcontractors ("Subcontractors") will comply with, and are contractually obligated to comply with, all Federal immigration laws and regulations that relate to their employees and A.R.S. § 23-214(A) (hereinafter, "Contractor Immigration Warranty").

A breach of the Contractor Immigration Warranty shall constitute a material breach of this agreement and shall subject Contractor to penalties up to and including termination of this agreement at the sole discretion of the City. The City may, at its sole discretion, conduct random verification of the employment records of Contractor and any Subcontractors to ensure compliance with the Contractor Immigration Warranty. Contractor agrees to assist the City in regard to any random verifications performed.

Neither Contractor nor any Subcontractor shall be deemed to have materially breached the Contractor Immigration Warranty if Contractor or the Subcontractor establishes that it has complied with the employment verification provisions prescribed by §§ 274A and 274B of the Federal Immigration and Nationality Act and the E-Verify requirements prescribed by A.R.S. §23-214(A).

The provisions of this Paragraph must be included in any contract Contractor enters into with any Subcontractors who provide services under this agreement or any subcontract. "Services" is defined as furnishing labor, time or effort in the State of Arizona by a contractor or subcontractor. Services include construction or maintenance of any structure, building or transportation facility or improvement to real property.

Contractor warrants, for the term of this agreement and for six months thereafter, that it has fully complied with the requirements of the Immigration Reform and Control Act of 1986 and all related or similar legal authorities.



STANDARD TERMS AND CONDITIONS

Materials Management Procurement

9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

This contract shall be governed by the City and Contractor shall have all remedies afforded each by the Uniform Commercial Code, as adopted in the State of Arizona, except as otherwise provided in this contract or in statutes pertaining specifically to the City. This contract shall be governed by the laws of the State of Arizona and suit pertaining to this contract may be brought only in courts in the State of Arizona.

This contract is subject to the provisions of ARS §38-511; the City may cancel this contract without penalty or further obligations by the City or any of its departments or agencies if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the City or any of its departments or agencies, is at any time while the contract or any extension of the contract is in effect, an employee of any other party to the contract in any capacity or a consultant to any other party of the contract with respect to the subject matter of the contract.

4. **LEGAL REMEDIES:** All claims and controversies shall be subject to resolution according to the terms of the City of Peoria Procurement Code.
5. **CONTRACT:** The contract between the City and the Contractor shall consist of (1) the Solicitation, including instructions, all terms and conditions, specifications, scopes of work, attachments, and any amendments thereto, and (2) the offer submitted by the Vendor in response to the solicitation. In the event of a conflict in language between the Solicitation and the Offer, the provisions and requirements in the Solicitation shall govern. However, the City reserves the right to clarify, in writing, any contractual terms with the concurrence of the Contractor, and such written contract shall govern in case of conflict with the applicable requirements stated in the Solicitation or the Vendor's offer. The Solicitation shall govern in all other matters not affected by the written contract.
6. **CONTRACT AMENDMENTS:** This contract may be modified only by a written Contract Amendment (COP Form 217) signed by persons duly authorized to enter into contracts on behalf of the City and the Contractor.
7. **CONTRACT APPLICABILITY:** The Offeror shall substantially conform to the terms, conditions, specifications and other requirements found within the text of this specific Solicitation. All previous agreements, contracts, or other documents, which have been executed between the Offeror and the City are not applicable to this Solicitation or any resultant contract.
8. **PROVISIONS REQUIRED BY LAW:** Each and every provision of law and any clause required by law to be in the contract will be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party, the contract will forthwith be physically amended to make such insertion or correction.
9. **SEVERABILITY:** The provisions of this contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the contract which may remain in effect without the invalid provision or application.
10. **RELATIONSHIP TO PARTIES:** It is clearly understood that each party will act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other for any purpose whatsoever. The Contractor is advised that taxes or Social Security payments will not be withheld from any City payments issued hereunder and that the Contractor should make arrangements to directly pay such expenses, if any.
11. **INTERPRETATION-PAROL EVIDENCE:** This contract represents the entire agreement of the Parties with respect to its subject matter, and all previous agreements, whether oral or written, entered into prior to this contract are hereby revoked and superseded by this contract. No representations, warranties, inducements or oral agreements have been made by any of the Parties except as expressly set forth herein, or in any other contemporaneous written agreement executed for the purposes of carrying out the provisions of this contract. This contract may not be changed, modified or rescinded except as provided for herein, absent a written agreement signed by both Parties. Any attempt at oral modification of this contract shall be void and of no effect.
12. **NO DELEGATION OR ASSIGNMENT:** Contractor shall not delegate any duty under this Contract, and no right or interest in this Contract shall be assigned by Contractor to any successor entity or third party, including but not limited to an affiliated successor or purchaser of Contractor or its assets, without prior written permission of the City. The City, at its



STANDARD TERMS AND CONDITIONS

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

option, may cancel this Contract in the event Contractor undertakes a delegation or assignment without first obtaining the City's written approval. Contractor agrees and acknowledges that it would not be unreasonable for the City to decline to approve a delegation or assignment that results in a material change to the services provided under this Contract or an increased cost to the City.

13. **SUBCONTRACTS:** No subcontract shall be entered into by the contractor with any other party to furnish any of the material, service or construction specified herein without the advance written approval of the City. The prime contractor shall itemize all sub-contractors which shall be utilized on the project. Any substitution of sub-contractors by the prime contractor shall be approved by the City and any cost savings will be reduced from the prime contractor's bid amount. All subcontracts shall comply with Federal and State laws and regulations which are applicable to the services covered by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract and if the Subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not Subcontractors are used.
14. **RIGHTS AND REMEDIES:** No provision in this document or in the vendor's offer shall be construed, expressly or by implication, as waiver by the City of any existing or future right and/or remedy available by law in the event of any claim of default or breach of contract. The failure of the City to insist upon the strict performance of any term or condition of the contract or to exercise or delay the exercise of any right or remedy provided in the contract, or by law, or the City's acceptance of and payment for materials or services, shall not release the Contractor from any responsibilities or obligations imposed by this contract or by law, and shall not be deemed a waiver of any right of the City to insist upon the strict performance of the Contract.
15. **INDEMNIFICATION:** To the fullest extent permitted by law, the Contractor shall defend, indemnify and hold harmless the City, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or alleged to have resulted from the acts, errors, mistakes, omissions, work or services of the Contractor, its employees, agents, or any tier of subcontractors in the performance of this Contract. Contractor's duty to defend, hold harmless and indemnify the City, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property including loss of use resulting therefrom, caused by any acts, errors, mistakes, omissions, work or services in the performance of this Contract including any employee of the Contractor or any tier of subcontractor or any other person for whose acts, errors, mistakes, omissions, work or services the Contractor may be legally liable.
- The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.
16. **OVERCHARGES BY ANTITRUST VIOLATIONS:** The City maintains that, in practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the City any and all claims for such overcharges as to the goods and services used to fulfill the Contract.
17. **FORCE MAJEURE:** Except for payment for sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of force Majeure. The term "*force majeure*" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Without limiting the foregoing, force majeure includes acts of God; acts of the public enemy; war; acts of terror, hate crimes affecting public order; riots; strikes; mobilization; labor disputes; civil disorders; fire; floods; lockouts, injunctions-intervention-acts, or failures or refusals to act by government authority; events or obstacles resulting from a governmental authority's response to the foregoing; and other similar occurrences beyond the control of the party declaring force majeure which such party is unable to prevent by exercising reasonable diligence. The force majeure shall be deemed to commence when the party declaring force majeure notifies the other party of the existence of the force majeure and shall be deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance in accordance with this Contract.

Force majeure shall not include the following occurrences:



STANDARD TERMS AND CONDITIONS

Materials Management Procurement

9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

- a. Late delivery of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, an oversold condition of the market, inefficiencies, or similar occurrences.
- b. Late performance by a subcontractor unless the delay arises out of a force majeure occurrence in accordance with this Force Majeure term and Condition.

Any delay or failure in performance by either party hereto shall not constitute default hereunder or give rise to any claim for damages or loss of anticipated profits if, and to the extent that such delay or failure is caused by force majeure. If either party is delayed at any time in the progress of the work by force majeure, then the delayed party shall notify the other party in writing of such delay within forty-eight (48) hours commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand delivered or mailed *Certified-Return Receipt* and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing. The time of completion shall be extended by contract modification for a period of time equal to the time that the results or effects of such delay prevent the delayed party from performing in accordance with this contract.

18. **RIGHT TO ASSURANCE:** Whenever one party to this contract in good faith has reason to question the other party's intent to perform he may demand that the other party give a written assurance of this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as an anticipatory repudiation of the Contract.
19. **RIGHT TO AUDIT RECORDS:** The City may, at reasonable times and places, audit the books and records of any Contractor as related to any contract held with the City. This right to audit also empowers the City to inspect the papers of any Contractor or Subcontractor employee who works on this contract to ensure that the Contractor or Subcontractor is complying with the Contractor Immigration Warranty made pursuant to Paragraph 3 above.
20. **RIGHT TO INSPECT PLANT:** The City may, at reasonable times, inspect the part of the plant or place of business of a Contractor or Subcontractor which is related to the performance of any contract as awarded or to be awarded.
21. **WARRANTIES:** Contractor warrants that all material, service or construction delivered under this contract shall conform to the specifications of this contract. Unless otherwise stated in Contractor's response, the City is responsible for selecting items, their use, and the results obtained from any other items used with the items furnished under this contract. Mere receipt of shipment of the material/service specified and any inspection incidental thereto by the City shall not alter or affect the obligations of the Contractor or the rights of the City under the foregoing warranties. Additional warranty requirements may be set forth in the solicitation.
22. **INSPECTION:** All material and/or services are subject to final inspection and acceptance by the City. Materials and/or services failing to conform to the specifications of this Contract will be held at Contractor's risk and may be returned to the Contractor. If so returned, all costs are the responsibility of the Contractor. The City may elect to do any or all:
 - a. Waive the non-conformance.
 - b. Stop the work immediately.
 - c. Bring material into compliance.

This shall be accomplished by a written determination for the City.

23. **TITLE AND RISK OF LOSS:** The title and risk of loss of material and/or service shall not pass to the City until the City actually receives the material or service at the point of delivery, unless otherwise provided within this Contract.
24. **NO REPLACEMENT OF DEFECTIVE TENDER:** Every tender of materials shall fully comply with all provisions of the Contract. If a tender is made which does not fully conform, this shall constitute a breach of the Contract as a whole.
25. **DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH:** Contractor shall deliver conforming materials in each installment of lot of this Contract and may not substitute nonconforming materials. Delivery of nonconforming materials or a default of any nature, at the option of the City, shall constitute a breach of the Contract as a whole.



STANDARD TERMS AND CONDITIONS

Materials Management Procurement

9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

26. **SHIPMENT UNDER RESERVATION PROHIBITED:** Contractor is not authorized to ship materials under reservation and no tender of a bill of lading will operate as a tender of the materials.
27. **LIENS:** All materials, service or construction shall be free of all liens, and if the City requests, a formal release of all liens shall be delivered to the City.
28. **LICENSES:** Contractor shall maintain in current status all Federal, State and Local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this Contract.
29. **PATENTS AND COPYRIGHTS:** All services, information, computer program elements, reports and other deliverables, which may be patented or copyrighted and created under this contract are the property of the City and shall not be used or released by the Contractor or any other person except with the prior written permission of the City.
30. **PREPARATION OF SPECIFICATIONS BY PERSONS OTHER THAN CITY PERSONNEL:** All specifications shall seek to promote overall economy for the purposes intended and encourage competition and not be unduly restrictive in satisfying the City's needs. No person preparing specifications shall receive any direct or indirect benefit from the utilization of specifications, other than fees paid for the preparation of specifications.
31. **COST OF BID/PROPOSAL PREPARATION:** The City shall not reimburse the cost of developing presenting or providing any response to this solicitation. Offers submitted for consideration should be prepared simply and economically, providing adequate information in a straightforward and concise manner.
32. **PUBLIC RECORD:** All offers submitted in response to this solicitation shall become the property of the City and shall become a matter of public record available for review, subsequent to the award notification, in accordance with the City's Procurement Code. However, subsequent to the award of the contract, any information and documents obtained by the City during the course of an audit conducted in accordance with Paragraph 19 above for the purpose of determining compliance by Contractor or a Subcontractor with the Contractor Immigration Warranty mandated by Paragraph 3 above shall remain confidential and shall not be made available for public review or produced in response to a public records request, unless the City is ordered or otherwise directed to do so by a court of competent jurisdiction.
33. **ADVERTISING:** Contractor shall not advertise or publish information concerning this Contract, without prior written consent of the City.
34. **DELIVERY ORDERS:** The City shall issue a Purchase Order for the material and/or services covered by this contract. All such documents shall reference the contract number as indicated on the Offer and Contract Award (COP Form 203).
35. **FUNDING:** Any contract entered into by the City of Peoria is subject to funding availability. Fiscal years for the City of Peoria are July 1 to June 30. The City Council approves all budget requests. If a specific funding request is not approved, the contract shall be terminated.
36. **PAYMENT:** A separate invoice shall be issued for each shipment of material or service performed, and no payment will be issued prior to receipt of material and/or services and correct invoice.
37. **PROHIBITED LOBBYING ACTIVITIES:** The Offeror, his/her agent or representative shall not contact, orally or in any written form any City elected official or any City employee other than the Materials Management Division, the procuring department, City Manager, Deputy City Manager or City Attorney's office (for legal issues only) regarding the contents of this solicitation or the solicitation process commencing from receipt of a copy of this request for proposals and ending upon submission of a staff report for placement on a City Council agenda. The Materials Manager shall disqualify an Offeror's proposal for violation of this provision. This provision shall not prohibit an Offeror from petitioning an elected official after submission of a staff report for placement on a City Council agenda or engaging in any other protected first amendment activity after submission of a staff report for placement on a City Council agenda.
38. **PROHIBITED POLITICAL CONTRIBUTIONS:** Consultant during the term of this Agreement shall not make a contribution reportable under Title 16, Chapter 6, Article 1, Arizona Revised Statutes to a candidate or candidate committee for any city elective office during the term of this Agreement. The City reserves the right to terminate the Agreement without penalty for any violation of this provision.



SPECIAL TERMS AND CONDITIONS

Solicitation Number: P12-0016

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

1. **Purpose:** Pursuant to provisions of the City Procurement Code, the City of Peoria, Materials Management Division intends to establish a contract for **Library Materials**.
2. **Authority:** This Solicitation as well as any resultant contract is issued under the authority of the City. No alteration of any resultant contract may be made without the express written approval of the City Materials Manager in the form of an official contract amendment. Any attempt to alter any contract without such approval is a violation of the contract and the City Procurement Code. Any such action is subject to the legal and contractual remedies available to the City inclusive of, but not limited to, contract cancellation, suspension and/or debarment of the contractor.
3. **Offer Acceptance Period:** In order to allow for an adequate evaluation, the City requires an offer in response to this Solicitation to be valid and irrevocable for ninety (90) days after the opening time and date.
4. **Eligible Agencies:** Any contract resulting from this Solicitation shall be for the use of all City of Peoria departments, agencies and boards.
5. **Cooperative Purchasing:** Any contract resulting from this solicitation shall be for the use of the City of Peoria. In addition, specific eligible political subdivisions and nonprofit educational or public health institutions may also participate at their discretion. In order to participate in any resultant contract, a political subdivision or nonprofit educational or public health institution must have been invited to participate in this specific solicitation and the contractor must be in agreement with the cooperative transaction. In addition to cooperative purchasing, any eligible agency may elect to participate (piggyback) on any resultant contract; the specific eligible political subdivision, nonprofit educational or public health institution and the contractor must be in agreement.

Any orders placed to the successful contractor will be placed by the specific agencies participating in this purchase. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The City shall not be responsible for any disputes arising out of transactions made by others.
6. **Contract Type:** Fixed Price Term Indefinite Quantity
7. **Term of Contract:** The term of any resultant contract shall commence on the first day of the month following the date of award and shall continue for a period of one (1) year thereafter, unless terminated, cancelled or extended as otherwise provided herein.
8. **Contract Extension:** By mutual written contract amendment, any resultant contract may be extended for supplemental periods of up to a maximum of forty-eight (48) months.
9. **Affirmative Action Report:** It is the policy of the City of Peoria that suppliers of goods or services to the City adhere to a policy of equal employment opportunity and demonstrate an affirmative effort to recruit, hire, and promote regardless of race, color, religion, gender, national origin, age or disability. The City of Peoria encourages diverse suppliers to respond to solicitations for products or services.
10. **Proposal Format & Submittal Requirements:** See **Pages 17-18** for Proposal Format and Submittal Requirements for this solicitation.
11. **Evaluation:** In accordance with the City of Peoria Procurement Code, awards shall be made to the responsible offeror whose proposal is determined in writing to be the most advantageous to the City, based upon the evaluation criteria listed below. The evaluation factors are listed in their relative order of importance.
 - a. Vendor's capabilities, products, and City's requirements
 - b. Discount Percentage
 - c. Compliance to or deviations from scope of work specifications
 - d. Vendor References
 - e. Conformance to Request for Proposals.

The City reserves the right to consider historic information and facts, whether gained from the Offeror's proposal, questions and answer conferences, references, or other source and the views of the evaluator(s) with prior Contract or service delivery experience with any of the Offerors, while conducting the proposal evaluations.



SPECIAL TERMS AND CONDITIONS

Solicitation Number: P12-0016

Materials Management
Procurement
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

12. **Proposal Opening:** Proposals shall be submitted at the time and place designated in the request for proposals. All information contained in the proposals shall be deemed as exempt from public disclosure based on the City's need to avoid disclosure of contents prejudicial to competing offerors during the process of negotiation. The proposals shall not be open for public inspection until after contract award. PRICES SHALL NOT BE READ. After contract award, the successful proposal and the evaluation documentation shall be open for public inspection.
13. **Discussions:** In accordance with the City of Peoria Procurement Code, after the initial receipt of proposals, discussions may be conducted with offerors who submit proposals determined to be reasonably susceptible of being selected for award.
14. **Interview Guidelines:** During any requested interview, which would be scheduled in the future, be prepared to discuss your firm's proposal, staff assignments, project approach and other pertinent information. The presentation shall be approximately 30 minutes, allowing 15 minutes for a question and answer session. The Consultant's Project/Team Manager shall lead the presentation team and answer questions on behalf of the Consultant. If work involves a major sub-consultant, the firms Project/Team Manager's presence may also be requested (by the City) at the interview.
15. **Price Adjustment:** The City of Peoria Purchasing Office will review fully documented requests for price increases after any contract has been in effect for one (1) year. Any price increase adjustment will only be made at the time of contract extension and will be a factor in the extension review process. The City of Peoria Materials Management Division will determine whether the requested price increase or an alternate option, is in the best interest of the City. Any price adjustment will be effective upon the effective date of the contract extension.
16. **Price Reduction:** A price reduction adjustment may be offered at any time during the term of a contract and shall become effective upon notice.
17. **Performance Warranty:** Contractor warrants that the services rendered in performance will conform to the requirements and to the highest professional standards in the engineering field.
18. **Inspection:** All work shall be subject to inspection, surveillance, and test by the City at reasonable times during the performance. The Contractor shall provide and maintain an inspection system which is acceptable to the City.
19. **Investigation of Conditions:** The Contractor warrants and agrees familiarity of the work that is required, is satisfied as to the conditions under which is performed and enters into this contract based upon the Contractor's own investigation.
20. **Acceptance:** Determination of the acceptability of work shall be completed in a responsive and professional manner and in accordance with the specifications, schedules, or plans which are incorporated in the Scope of Work.
21. **Payments:** The City shall pay the Contractor monthly, based upon work performed and completion to date, and upon submission of invoices. All invoices shall document and itemize all work completed to date. The invoice statement shall include a record of time expended and work performed in sufficient detail to justify payment.
22. **Shipping Terms:** Prices shall be F.O.B. Destination to the delivery location designated herein. Contractor shall retain title and control of all goods until they are delivered and the contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the contractor. All claims for visible or concealed damage shall be filed by the contractor. The City will notify the contractor promptly of any damaged goods and shall assist the contractor in arranging for inspection.
23. **Independent Contractor:**
 - a. General
 - i. The Contractor acknowledges that all services provided under this Agreement are being provided by him as an independent contractor, not as an employee or agent of the City Manager or the City of Peoria.
 - ii. Both parties agree that this Agreement is nonexclusive and that Contractor is not prohibited from entering into other contracts nor prohibited from practicing his profession elsewhere.
 - b. Liability



SPECIAL TERMS AND CONDITIONS

Solicitation Number: P12-0016

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

- i. The City of Peoria shall not be liable for any acts of Contractor outside the scope of authority granted under this Agreement or as the result of Contractor's acts, errors, misconduct, negligence, omissions and intentional acts.
- ii. To the fullest extent permitted by law, the Contractor shall defend, indemnify and hold harmless the City, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or alleged to have resulted from the acts, errors, mistakes, omissions, work or services of the Contractor, its employees, agents, or any tier of subcontractors in the performance of this Contract. Contractor's duty to defend, hold harmless and indemnify the City, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property including loss of use resulting therefrom, caused by any acts, errors, mistakes, omissions, work or services in the performance of this Contract including any employee of the Contractor or any tier of subcontractor or any other person for whose acts, errors, mistakes, omissions, work or services the Contractor may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

c. **Other Benefits**

The Contractor is an independent contractor, therefore, the City Manager will not provide the Contractor with health insurance, life insurance, workmen's compensation, sick leave, vacation leave, or any other fringe benefits. Further, Contractor acknowledges that he is exempt from coverage of the Comprehensive Benefit and Retirement Act (COBRA). Any such fringe benefits shall be the sole responsibility of Contractor.

24. **Key Personnel:** It is essential that the Contractor provide adequate experienced personnel, capable of and devoted to the successful accomplishment of work to be performed under this contract. The Contractor must agree to assign specific individuals to the key positions.
 - a. The Contractor agrees that, once assigned to work under this contract, key personnel shall not be removed or replaced without written notice to the City.
 - b. If key personnel are not available for work under this contract for a continuous period exceeding 30 calendar days, or are expected to devote substantially less effort to the work than initially anticipated, the Contractor shall immediately notify the City, and shall, subject to the concurrence of the City, replace such personnel with personnel of substantially equal ability and qualifications.
25. **Estimated Quantities:** The City anticipates considerable activity resulting from contracts that will be awarded as a result of this solicitation; however, no commitment of any kind is made concerning quantities actually acquired and that fact should be taken into consideration by each potential contractor.
26. **Confidential Information:**
 - a. If a person believes that a bid, proposal, offer, specification, or protest contains information that should be withheld, a statement advising the Materials Supervisor of this fact shall accompany the submission and the information shall be identified.
 - b. The information identified by the person as confidential shall not be disclosed until the Materials Supervisor makes a written determination.
 - c. The Materials Supervisor shall review the statement and information and shall determine in writing whether the information shall be withheld.
 - d. If the Materials Supervisor determines to disclose the information, the Materials Supervisor shall inform the bidder in writing of such determination.
27. **Confidentiality of Records:** The contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that information contained in its records or obtained from the City or from others in carrying



SPECIAL TERMS AND CONDITIONS

Solicitation Number: P12-0016

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

out its functions under the contract shall not be used or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the contract. Persons requesting such information should be referred to the City. Contractor also agrees that any information pertaining to individual persons shall not be divulged other than to employees or officers of contractor as needed for the performance of duties under the contract.

28. **Multiple Awards:** In order to assure that any ensuing contracts will allow the City to fulfill current and future requirements, the City reserves the right to award contracts to multiple companies. The actual utilization of any contract will be at the sole discretion of the City. The fact that the City may make multiple awards should be taken into consideration by each potential contractor.
29. **Identity Theft Prevention:** The Contractor shall establish and maintain Identity Theft policies, procedures and controls for the purpose of assuring that "personal identifying information," as defined by A.R.S. § 13-2001(10), as amended, contained in its records or obtained from the City or from others in carrying out its responsibilities under the Contract, is protected at all times and shall not be used by or disclosed to unauthorized persons. Persons requesting such information should be referred to the City. Contractor also agrees that any "personal identifying information" shall not be disclosed other than to employees or officers of Contractor as needed for the performance of duties under the Contract. Contractor agrees to maintain reasonable policies and procedures designed to detect, prevent and mitigate the risk of identity theft. Contractor is required under this contract to review the City of Peoria's Identity Theft Program and to report to the Program Administrator any Red Flags as defined within that program. At a minimum, the contractor will have the following Identity Theft procedures in place:
- Solicit and retain only the "personal identifying information" minimally necessary for business purposes related to performance of the Contract.
 - Ensure that any website used in the performance of the contract is secure. If a website that is not secure is to be used, the City shall be notified in advance before any information is posted. The City reserves to right to restrict the use of any non-secure websites under this contract.
 - Ensure complete and secure destruction of any and all paper documents and computer files at the end of the contracts retention requirements.
 - Ensure that office computers are password protected and that computer screens lock after a set period of time.
 - Ensure that offices and workspaces containing customer information are secure.
 - Ensure that computer virus protection is up to date
30. **Ordering Process:** Upon award of a contract by the City of Peoria, Materials Management Division may procure the specific material and/or service awarded by the issuance of a purchase order to the appropriate contractor. The award of a contract shall be in accordance with the City of Peoria Procurement Code and all transactions and procedures required by the Code for public bidding have been complied with. A purchase order for the awarded material and/or service that cites the correct contract number is the only document required for the department to order and the contractor to delivery the material and/or service.
- Any attempt to represent any material and/or service not specifically awarded as being under contract with the City of Peoria is a violation of the contract and the City of Peoria Procurement Code. Any such action is subject to the legal and contractual remedies available to the City inclusive of, but not limited to, contract cancellation, suspension and/or debarment of the contractor.
31. **Billing:** All billing notices to the City shall identify the specific item(s) being billed and the purchase order number. Items are to be identified by the name, model number, and/or serial number most applicable. Any purchase/delivery order issued by the requesting agency shall refer to the contract number resulting from this solicitation.
32. **Licenses:** Contractor shall maintain in current status all Federal, State and Local licenses and permits required for the operation of the business conducted by the Contractor.



SPECIAL TERMS AND CONDITIONS

Solicitation Number: P12-0016

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

33. **Cancellation:** The City reserves the right to cancel the whole or any part of this contract due to failure by the contractor to carry out any obligation, term or condition of the contract. The City will issue written notice to the contractor for acting or failing to act as in any of the following:

- a. The contractor provides material that does not meet the specifications of the contract;
- b. The contractor fails to adequately perform the services set forth in the specifications of the contract;
- c. The contractor fails to complete the work required or to furnish the materials required within the time stipulated in the contract;
- d. The contractor fails to make progress in the performance of the contract and/or gives the City reason to believe that the contractor will not or cannot perform to the requirements of the contract.

Upon receipt of the written notice of concern, the contractor shall have ten (10) days to provide a satisfactory response to the City. Failure on the part of the contractor to adequately address all issues of concern may result in the City resorting to any single or combination of the following remedies:

- a. Cancel any contract;
- b. Reserve all rights or claims to damage for breach of any covenants of the contract;
- c. Perform any test or analysis on materials for compliance with the specifications of the contract. If the results of any test or analysis find a material non-compliant with the specifications, the actual expense of testing shall be borne by the contractor;
- d. In case of default, the City reserves the right to purchase materials, or to complete the required work in accordance with the City Procurement Code. The City may recover any actual excess costs from the contractor by:
 - i. Deduction from an unpaid balance;
 - ii. Any combination of the above or any other remedies as provided by law.

34. **Project Travel Reimbursable Expenses:** If travel expenses are allowed as part of the contract the reimbursable expenses will be as follows. All expenses will be billed to the City at cost without markup. Copies of bills for expenses are to be submitted with the invoice. Travel time to and from job site is excluded from this contract. There will be no allowances for parking or personal car mileage. No incidentals for travel of any kind are allowed under this contract.

The following is a list of allowable travel expenses under this contract agreement:

- a. Transportation:
 - i. Air Transportation – coach class fares, minimum 14 days advanced purchase, unless otherwise agreed upon.
 - ii. Car Rental – mid size car, gas for rental car (City assumes no liability regarding additional insurance costs).
- b. Lodging and Meals:
 - i. Meals – three meals per day, at the current federal per diem rate for Maricopa County.
 - ii. Lodging – not to exceed the current federal rate for Maricopa County. Vendors are encouraged to stay in hotels located within the City of Peoria when practical. A listing of accommodations within Peoria can be found on the following website: <http://visitpeoriaaz.com/accommodations.php>



SCOPE OF WORK

Solicitation Number: P12-0016

Materials Management Procurement

9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

Scope of Work City of Peoria Library Materials

The City of Peoria desires to contract with a qualified and experienced vendor or vendors to provide quality printed and nonprint library materials. Services are sought for the Peoria Main Library and the Sunrise Mountain Branch Library.

Offerors should respond to as many areas in the scope of work as possible. If a vendor doesn't provide a particular product line, please "deviate" or "no bid" that item. The City of Peoria will consider all offers. However, vendors with the ability to supply multiple product lines are preferred. Offerors shall indicate pricing as a percent discount off List Price.

The scope of work and minimum specifications define the quality and characteristics of the desired materials and application. They are based upon specifications for known acceptable manufacturers, processes, materials and/or brands. They are not intended to be exclusive or restrictive.

For Fiscal Year 2012, Peoria Public Library budgeted \$280,379.00 for Library Materials and plans to spend 100% of it. This information is provided as an aid to vendors in preparing proposals only. It is not to be considered a guarantee of volume under this RFP. The successful offeror(s)' discount and pricing schedule shall apply regardless of the volume of business under contract. The City of Peoria does not guarantee any quantity of orders.

1. Requirements:

- a. All books must be new and unmarked
- b. Periodicals, including but not limited to magazines, journals and foreign imprints are excluded from this solicitation.
- c. Contractor must guarantee complete satisfaction with materials delivered under the contract. Contract vendor shall accept return, shipping prepaid by contract vendor, of any material found to be unacceptable.
- d. Contract vendor shall provide a broad range of library books and media that will support the educational and library programs of the City of Peoria.
- e. Special Promotions available to Contractor's other clients shall also be extended to the City of Peoria.
- f. Contract vendor shall maintain a reasonable stock on hand of the books and media offered in order to ensure quick delivery.
- g. Contract vendor shall maintain a catalog or listing of materials. Catalog or listing shall include title, edition, ISBN, price, and other information pertinent to ordering library books and media.
- h. Contract vendor shall deliver materials promptly. The City of Peoria prefers that materials be delivered from stock. ***Backorders will be permitted only upon approval from the member.***



SCOPE OF WORK

Solicitation Number: **P12-0016**

Materials Management Procurement

9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

- i. Rush delivery may be offered. "Rush" is defined as "overnight" (24-hour) delivery. Any additional charge for rush delivery shall be indicated in the offeror's proposal.
- j. Contract vendor shall maintain an error rate of two percent (2%) or less in filling orders, following a sixty (60) day familiarity period.
- k. Libraries in the State of Arizona are exempt from Arizona Transaction Privilege Tax (State Sales Tax) and Arizona use Tax on the purchase of books, electronic information and audio/visual materials. Arizona contract vendors may only charge an applicable local transaction privilege tax (city sales tax).
- l. Multiple contracts may be awarded. The City of Peoria has the right to choose the contractor that best meets their requirements for any purchase.
- m. Leasing may be included in this request for proposal.

2. Scope of Work and Specifications

Offerors will respond to each numbered item by checking the appropriate "Comply" or "Deviate" box. "No Bid" items shall be marked as such in the appropriate "Deviate" box. Details for deviations will be listed by item number and attached to the proposal.

	Requirement	Comply	Deviate*
2.1	General Requirements		
2.1.01	The minimum single order requirement shall be one book or one unit.	X	
2.1.02	Contract vendor shall provide small single copy orders, upon request.	X	
2.1.03	Contract vendor shall provide large quantities of single titles and/or multiple titles, when requested.	X	
2.1.04	Contract vendor shall repair or replace with no obligation to the Library, any item with a defect that occurs during the warranty period, except where it is shown that the defect was caused by misuse and not by faulty manufacture.	X	
2.1.05	Individual videos, CDs and DVDs that become damaged and/or are defective in the first twelve (12) months after receipt date shall be replaced free of charge to the Library.	X	
2.1.06	Substitutions and/or additions of titles or editions to orders shall not be permitted without written authorization from the ordering library staff. All unauthorized substitutions and/or additions will be returned to the contract vendor at contract vendor's expense.	X	
2.1.07	To aid in payment processing, invoices shall include, but are not limited to the following information: "Bill to" name and address, "Ship to" name and address, City of Peoria purchase order number, title/author, quantity, list price, % of discount, discounted cost and total cost for quantity purchased.	X	



SCOPE OF WORK

Solicitation Number: **P12-0016**

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

Requirement		Comply	Deviate*
2.2	Ordering		
2.2.01	Within 60 days after contract commences, each contract vendor shall strive to maintain an average fill rate of 95 percent within 30 days from date of order for current U.S. imprint items. Line items that are reordered, back-ordered, or partially filled are not considered filled.	X	
2.2.02	Orders not filled and partials shall be reported to the ordering library member. Wherever possible, the contract vendor shall inform library staff of the availability date of non-filled and partial orders within 30 days after receipt of order. Failure to maintain acceptable fill rates for library materials may result in the contract cancellation.	X	
2.2.03	It is preferred that the electronic ordering system shall allow library staff to enter orders and shall have full order inquiry capabilities.	X	
2.2.04	It is preferred the contract vendor shall provide order system software and training guides/manuals at no additional cost to all library staff members choosing to place orders electronically, if applicable. Samples of software and training guide/manuals may be required at no cost.	X	
2.2.05	It is preferred the contract vendor provide a toll-free telephone support and assistance at no extra charge to all library staff members interested in ordering electronically.	X	
2.2.06	Contract vendors are encouraged to provide web-based information on their products, services, marketing information, electronic ordering, etc.	X	
2.3	Shipping		
2.3.01	Library Staff shall have the option to indicate whether partial orders are to be shipped as available or held for completion. Unless the staff member authorizes partial shipments, contract vendor shall furnish the total number of copies of any individual title in one shipment and fill orders for multi-volume sets in one shipment.	X	
2.3.02	Contract vendor shall advise ordering member by email any product not in stock, and/or any product out of print. (It is preferred, when reporting products temporarily out of stock, contract vendor shall, if possible advise the library of the anticipated delivery date.)	X	
2.3.03	Contract vendor cancellation of orders in part or whole for materials not available, out of stock, out of print, and/or not yet published will be made by means of appropriate notations and adjustments on orders returned to the library. Contract vendors will make no shipments of cancelled materials except on the basis of a new order from the Library	X	



SCOPE OF WORK

Solicitation Number: P12-0016

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

	Requirement	Comply	Deviate*
2.3.04	Contract vendor shall check all shipments for accuracy and completeness, and shall maintain a minimum 98% rate for accuracy (i.e. books shipped represent the order received) and completeness (i.e. books appearing on the packing slip are shipped) throughout the life of the contract.	X	
2.3.05	A statement must be provided with the first shipment and shall include a listing of unavailable products, out of print titles, titles out of stock indefinitely, titles out of stock temporarily, and titles not to be supplied for other reasons. This information may be included on the packing slip or invoice.		X*
2.4	Bindings		
2.4.01	Bindings shall meet or exceed requirements established by the American Library Association (ALA) and Library Binding Institute (LBI), where applicable.		No Bid
2.4.02	Cloth bindings for hardcover publications shall be the publisher's standard binding.		No Bid
2.4.03	Library bindings for hardcover publications shall be reinforced and include reinforced juvenile publications.		No Bid
2.5	Other		
2.5.01	Other printed and nonprinted library materials requested but not limited to: DVDs, VHS, audio books, dictionaries, thesauri, teacher resource guides, maps, educational wall charts, and quizzes for reading programs.	X	

* Deviations must be listed and attached to the proposal

Midwest Tape does not provide a summary of backordered or cancelled titles with the first shipment. However, title status is available on our website at any time or our staff is available to assist the library in acquiring this information quickly.



SUBMITTAL REQUIREMENTS

Solicitation Number: P12-0016

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

I. Proposal Format: Proposals shall be submitted in one (1) original and five (5) copies on the forms and in the format as contained in the Request for Proposal. Proposals shall be on 8 1/2" & 11" paper with the text on one side only. All submittal information must contain data for only the office(s) which will be performing the work.

II. Proposal Content:

- a. Proposal Content - the following items shall be addressed in the proposal submission.
 - i. Firm Capabilities in providing services and products requested.
 - ii. Indication of compliance or deviation to the Scope of Work Specifications
 - iii. Offered discount percentage
 - iv. Inventory and speed of delivery
 - v. References from Similar Services completed within the last five (5) years.

III. Evaluation: In accordance with the City of Peoria Procurement Code, awards shall be made to the responsible offeror(s) whose proposal is determined in writing to be advantageous to the City, based upon the evaluation criteria listed below. The evaluation factors are listed in their relative order of importance.

- a. Vendor's capabilities, products, and City's requirements
- b. Discount Percentage
- c. Compliance to or deviations from scope of work specifications
- d. Vendor References
- e. Conformance to Request for Proposals.

The City reserves the right to consider historic information and facts, whether gained from the Offeror's proposal, questions and answer conferences, references, or other source and the views of the evaluator(s) with prior Contract or service delivery experience with any of the Offerors, while conducting the proposal evaluations.

IV. Proposal Due Date and Contact Information:

Proposals are due no later than 5:00 P.M. on October 26, 2011.

Proposals shall be submitted in one (1) original and five (5) copies and shall be delivered to:

City of Peoria
Materials Management
9875 N. 85th Avenue, 2nd Floor
Peoria, Arizona 85345



SUBMITTAL REQUIREMENTS

Solicitation Number: P12-0016

Materials Management Procurement

9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

Proposals must be submitted in a sealed envelope or package with the solicitation number and the Offeror's name and address clearly indicated on the envelope or package as shown below:

Company Name
Company Address
RFP#: P12-0016, Library Materials

All questions regarding this RFP should be in writing and directed to Christine Finney, Buyer via E-mail at Christine.Finney@PeoriaAZ.gov or Fax at (623) 773-7118.

Contact with City staff, other than the designated contact person indicated in the RFP, regarding this solicitation is strictly prohibited during the proposal process.



QUESTIONNAIRE

Solicitation Number: P12-0016

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

Please list a minimum of three (3) owner references from similar projects whom the Materials Management Division may contact:

1. Company: Phoenix Public Library
 Contact: Kathleen Sullivan Phone: 602-262-7360
kathleen.sullivan@phoenix.gov
 Address: 1221 North Central Avenue; Phoenix, AZ 85004
 Description of Work: Customer since: 2000; processing, cataloging,
collection development. ILS: Polaris
 Annual Value: Similar in scope as Peoria Public Library

2. Company: Glendale Parks, Recreation & Library Services
 Contact: Tami Miller Phone: 623-930-3587
tmill12@glendaleaz.com
 Address: 5959 West Brown Street, Glendale, AZ 85302
 Description of Work: Customer since: 2003; customized standing orders,
processing and cataloging. ILS: Horizon
 Annual Value: Similar in size and scope to Peoria Public Library

3. Company: Casa Grande Public Library
 Contact: Susan Dunbar Phone: 520-421-8652 x 5014
sdunbar@ci.casa-grande.az.us
 Address: 449 North Dry Lake Street; Casa Grande, AZ 85122
 Description of Work: Customer since: 1997; customized standing order plans;
processing, cataloging. ILS: Polaris
 Annual Value: Similar in size to Peoria Public Library.



QUESTIONNAIRE

Solicitation Number: P12-0016

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

Offerors are to indicate below any exceptions they have taken to the Terms, Conditions, or Scope of Work:

Midwest Tape does not take exception to the Terms, Conditions or Scope of Work as outlined in RFP P12-0016.

Account Number
10011056



2011

Valid until 12/31/2011
unless revoked

Privilege Tax License

The person or firm listed below is hereby licensed to conduct business in
the City of Peoria subject to the provisions of the Peoria City Code,
Chapter 12

Post in a Conspicuous Place

MIDWEST TAPE LLC
6950 HALL STREET
HOLLAND OH 43528

Business Address:

MIDWEST TAPE LLC
6950 HALL ST
HOLLAND OH 43528

Non-Transferable

A handwritten signature in black ink, appearing to read "Tom Johnson", written over a horizontal line.

Tom Johnson, Tax License Supervisor

(DETACH UPPER SECTION AND POST IN A CONSPICUOUS PLACE)

Thank you for doing business in Peoria. We realize that you had many options when considering where to operate your business and we are pleased that you chose Peoria.

If you have questions regarding Peoria's tax reporting requirements or need information regarding specialty licenses, please contact us by:

Phone: (623) 773-7160
Fax: (623) 773-7383
E-mail: salestax@peoriaaz.gov

We wish you success and prosperity in this year and in the years to come.

Sincerely,

Sales Tax & Licensing Section



QUESTIONNAIRE

Solicitation Number: P12-0016

Materials Management

Procurement

9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

City of Peoria Business License: Vendors will be required to obtain a City of Peoria Business License at the time of contract award.

Peoria City Code requires that all persons conducting business in Peoria must first obtain a license. This includes businesses within the Peoria city limits, or those outside the limits who conduct business or perform services within Peoria. For business license questions or to obtain a license, please contact the **City of Peoria Sales Tax & License Division** at (623) 773-7160 or via email at salestax@peoriaAZ.gov.

If you already have a City of Peoria business license, attach a copy to your proposal.



QUESTIONNAIRE

Solicitation Number: P12-0016

**Materials Management
Procurement**
9875 N. 85th Ave., 2nd Fl.
Peoria, Arizona 85345-6560
Phone: (623) 773-7115
Fax: (623) 773-7118

Has your firm been certified by any jurisdiction in Arizona as a minority or woman owned business enterprise? Yes _____, No X_____.

If yes, please provide details and documentation of the certification.



October 17, 2011

To: City of Peoria, Arizona

RE: Request for Proposal P12-0016
Library Materials

Midwest Tape is a full-service media distributor, working exclusively with public libraries for over twenty-four years. We offer a comprehensive selection of Audiobooks, DVDs, and Music CDs, while providing our customers with an array of media solutions including cataloging, processing, and standing orders. We believe we can meet, and in many cases exceed, the requirements contained in your Request for Proposal.

Midwest Tape's customer-first philosophy begins by answering the phone with 'live' customer service staff members. We do not have voice mail or extension numbers and we only do business with Public Libraries. Another advantage is that we have only one building in Holland, Ohio with over 335 employees to serve your library's needs. Midwest Tape realizes that providing your material before street-date is very important, including any processing and cataloging services. We are easy to do business with and we provide Public Libraries with great value-added services. We guarantee every audio visual item we sell for one year against shipping damage and manufacturer defects.

Following are a few key aspects of our service that have enabled us to become the largest supplier of audiovisual products to Public Libraries throughout North America:

- We only do business with Public Libraries.
- We answer our telephone – we do not have voicemail. One call usually satisfies your need.
- We only have one building with all customer support under one roof.
- Our website is considered to be the "friendliest" when it comes to DVD, Music CD and Audiobook product lookup.
- Reviews for DVDs and CD music products including movie trailers and music sound bytes are prominent features on our website. Plus reviews for Audiobooks via AudioFile right from the website.
- Browsing our site is efficient and intuitive. Lists can be sorted, filtered and easily moved to a cart.
- All titles in our database have OCLC MARC records and control numbers.
- The quality of our VIP (Variable Integrated Processing) is unmatched.
- New release DVD products are supplied before street date.
- Our discounts are competitive along with value-added services that offer further cost savings.
- We are an Equal Opportunity Employer
- Our inventory is substantial and will provide the necessary quantities required by the Library.
- Free freight is offered to one point of delivery to the Peoria Public Library.

This letter certifies our formal response to the City of Peoria's request for proposal noted above. The signature below acknowledges full authority to enter into contractual agreements. We are in compliance with the Special Terms and Conditions specified in the RFP.

Sincerely,

Jeff Jankowski
Vice-President

Attachments:

Attachment No. 01 – Midwest Tape Response to Request for Proposal P09-0023, Library Materials

Attachment No. 02 – Midwest Tape's summary of Category Discounts and Fees

Exhibit A – DVD VIP Sample

Exhibit B – CD VIP Sample

Exhibit C – Audiobook VIP Sample

Exhibit D – Vendor Records Samples

Exhibit E – Full MARC Records Samples

**Midwest Tape Response to
Request for Proposal
P12-0016 Library Materials**

The following is a response to Proposal No: P12-0016 is for DVD, CD Music, Audiobook and any similar products that may be offered by Midwest Tape in the future.

Response to Proposal Content (II.a.i.-v.) page 17:

i. Firm Capabilities in providing services and product requested:

Midwest Tape distributes 250,000 entertainment, children's, informational, educational, series, sets and documentary DVDs, Music CD and Audiobook (Spoken Word) titles of primary interest to over 10,000 Public Libraries throughout the United States and Canada. Our only customers are public libraries whom we have serviced exclusively for over 24 years.

We work with over 900 DVD Labels such as Warner Brothers, Disney, Sony, HBO, Facets, Schlessinger; 3,000 Music Labels such as, Atlantic Records, Arista, Image, Ismak, and Universal; along with more than 225 Audio book Publishers such as Brilliance, Listen & Live, Oasis, Blackstone, Dreamscape, Bolinda, Tantor, MacMillan, Naxos and many more

All product is supplied from one warehouse that includes all administrative offices, located at 6950 Hall Street, Holland, Ohio. The total number of employees at this location exceeds 335 including all customer support. Courtney Wolfe, will be the Account Executive for the Peoria Public Library (PPL).



Courtney Wolfe, Account Executive

Email: CWolfe@midwesttapes.com

800-875-2785

5 years of service at Midwest Tape

Courtney provides the account management, sales, training and guidance to the Peoria Public Library. Training services are provided on-site, via webinar or teleconference.

ii. Indication of compliance or deviation from the Scope of Work Specifications

Ordering

Midwest Tape can receive orders from Peoria Public Library via an integration with the Library's Polaris ILS (X.12-EDI, EDIFACT), paper selection lists, printed purchase orders, telefacsimile, email, telephone, website, or mail. Multiple accounts can be created to handle different order format profiles set up by PPL. Examples of this might include rush orders, children's, non-fiction, non-processing, opening day, and feature film. Multiple accounts allow us to have different

Attachment No. 01

processing and cataloging instructions to meet the needs of Peoria Public Library. We can provide the option of firm orders or continuation (standing order plans); please see "Value-Added Audiovisual Services" on page 6 below.

There are no minimum or maximum ordering requirements with Midwest Tape. We will fulfill your orders quickly and accurately regardless of the number of units requested.

In addition to basic product fulfillment, we offer several value-added services to completely satisfy the total needs of our customers.

Customer Service

Midwest Tape takes great pride in responding to telephone calls in "real" time. We have no voicemail except after hours. Telephone lines are open from 8:30 a.m. to 6p.m. E.S.T., Monday through Friday. 'Live' staff members are cross-trained to answer the call and will redirect it to the proper individual or take a callback message if the assigned person is busy with another customer. Whether by telephone, email or mail we will comply with the 24-hour response requirement. We have only one number for all calls – 800-875-2785.



Minnie Adkins, Customer Service Representative

Email: madkins@midwesttapes.com

800-875-2785

12 years of service at Midwest Tape

Minnie Adkins, Customer Service Representative, will be assigned to the Peoria Public Library for any orders, deliveries, claims, invoices, credits, cancellations and rush order needs

Credits and Returns

Midwest Tape provides a hassle-free return policy. Every DVD, Music CD and Audio Book we sell is guaranteed for one year against shipping damage and manufacturing defects. Wrong titles sent in shipment may also be returned. No return authorization number is required for returns. If you notify us of problem within 60 days of the invoice date we will send PPL a call tag (a UPS label that is prepaid by Midwest Tape) to pick up the items at no charge to PPL. You may email, phone, or simply send back any returns and indicate whether a credit or a replacement is needed with a brief description of the problems. It is best to make contact with your Library's Customer Service Representative for prompt attention to your product return needs.

Attachment No. 01

Substitutions/Additions of titles:

Should a title become unavailable during the course of order fulfillment, your Customer Service Representative will contact the library and provide options as to how the order is to be completed. We will not substitute any title or place additional orders without consent from the library staff.

Invoicing

One invoice will accompany all shipments to the Peoria Public library. Invoices list quantity, title, stock number, publisher, media, fund, branch distribution, retail, discounted price and extended price.

Fill Rate:

Midwest Tape works with over 900 Movie Studios, 3,000 Music Labels and 225 Audio book publishers providing for a 97% fill rate of our product offerings. Our Purchasing Department and Marketing Department work to develop new relationships with studios and publishers on a daily basis to help expand our ever-growing collection.

ILS Integration:

We are fully compatible with all of the major ILS systems to accommodate electronic ordering and invoicing. Free brief records can be downloaded from our website to create order records in your acquisitions system. 9xx order data (such as quantity, fund, and location) can be included in the free brief records.

Midwest Tape is also fully compatible with the Polaris ILS System. We do not charge the library any fees for that assistance and will guide the library staff in all steps of the integration setup.



Kelley Jo Miazgowicz, ILS Coordinator

Email: kellyjo@midwesttapes.com

800-875-2785

3 years of service

Kelley Jo provides technical support and programming for libraries requiring ILS connections for ordering and electronic invoicing.



Midwest Tape Website

Access to Midwest Tape's website, www.midwesttapes.com, provides for free, unlimited logins for Peoria Public Library selectors and other designated staff. The website offers total Searching, Browsing, Cart Building, video and text tutorials, DVD and CD music reviews including music sound bytes and movie trailers, miscellaneous service information and local library management of the site use.

Traditional Browsing provides for easy access to new titles, collections, categories, street date calendars, series and our vast number of foreign languages. A SmartBrowse (Search & Browse) functionality offers the ability to do a more comprehensive, intuitive search that searches not only title or people but can search by category names, series, collections, studios and more. All product results are listed on one page that can contain up to 5,000 titles. All data fields can be filtered for availability, release date, and product rating. You can also sort all data columns to suit your needs. Whether you are searching or browsing the site, the functionality enables easy movement of selected items into shopping carts.

All bibliographic records include thumbnails of artwork that can be opened and enlarged completely, down to the fine print. Title data includes all attributes for DVD, CD music and audio book listings: stock#, OCLC MARC record availability, street date (where applicable), ISBN (when available), UPC#, publisher #, OCLC# (all listings), retail price and your discounted price. Records also include the Rotten Tomatoes rating and reading meter, plus access to all review information. In addition, we have the All Music Guide reviews and sound bytes to the music records and movie trailers for many of the theatrical releases.

Our Smart **Cart** offers total management of cart titles from a single page. Columns can be sorted by stock#, title, box office, version, genre, media, sales rank, quantity and price; the cart value is summarized; brief MARC records and/or full OCLC records can be downloaded; carts can be shared among users; branch distribution templates and fund designation are supported; product art and descriptors can be viewed. All of this functionality is facilitated through the use of various "tabs" when a cart title is highlighted. Carts can be copied, deleted, merged, printed or sent to others for approval and/or order placement.

Our website is also capable of indicating if an item has ever been purchased or is in another cart of the current user. Users can click on or mouse-over an icon indicator that will take them to the detailed information of a previous order or other cart. Users can also view carts of others in the Open Carts section of the Search Orders function in the Settings tab. In addition, using an Open URL enables a user to check the library's OPAC for existing holdings by any or all of the following indexed match points - ISBN, OCLC Number, UPC Code and title.

A user has the ability to see whether a title is available, has limited availability (some inventory available but will be out of print soon) or is out-of-print. All order activity is updated in "real" time and can be accessed online through the Search Orders link in the Settings section of the Home Page. Our site alerts users whether the item has been ordered before and links to the order and shows when it shipped with the purchase and order number information.

Attachment No. 01

Our website does not reference “on hand” inventory quantities at this time. However, you can determine availability, limited availability and unavailable items. Our procurement system is such that it provides for 100% delivery of all required new release quantities as stated earlier. Backlist material available from studios is turned around in 5-20 days. This process will enable us to meet the required fill rates specified in this document.

Manuals and Training

Our website, which is very intuitive and library friendly is easy to manage. However, we do offer onsite or Webinar training for selectors/users at no charge. The website contains archived video and text tutorials to facilitate ongoing training. Training will be provided as requested at no charge to the library. Questions that arise between training sessions can be directed to our support staff at 1-800-875-2785.

Shipping

Midwest Tape does not ship partial orders of titles. When a title is ordered, all copies of that title will be shipped. The only exception to this would be if the library placed a subsequent order of the title on a separate purchase order number. In the very rare instance that a title cannot be provided in the ordered amount, your Customer Service Representative will contact the library and provide solution to the issue.

Free delivery will be provided for all shipments to one location of Peoria Public Library. Shipments will be made via UPS, F.O.B. Destination.

Cancellation and Backorder Reports

Cancellation and Preorder/Backorder reports can be viewed from our website at any time through a quick-click tool called Useful Reports. The Useful Reports tool allows the user to choose the method of sorting and results return that best fits their needs.



Our staff would be more than happy to guide Peoria staff members through the use of these tools. We also provide mailed, once per month, copies of any report to the appropriate staff members of the Peoria Public Library. Currently Midwest Tape does not provide backordered or cancelled titles on the printed invoice at the time of shipment. The website is updated continually to provide the most up-to-date information on title status.

Error Rate

The average error rate is less than 0.5% at Midwest Tape. Due to our responsive Customer Service Staff, any concerns will be dealt with immediately and to the satisfaction of the Peoria Public Library.

Value-Added Audiovisual Services provided by Midwest Tape

Processing – Midwest Tape VIP (Variable Integrated Processing). This innovative, processing program eliminates the need for labels by digitally imaging your specifications directly on the artwork. All library and MARC record information can be added seamlessly. Some of the advantages of VIP include greater processing accuracy, faster delivery of processed materials, save on label costs, high quality digital images, and it serves as a theft deterrent. Please see Exhibits A, B & C for VIP Processing samples for each format.

For processing services, costs are as follows which includes library property label, integrated barcode label, hand-applied hub disc label, spine labeling, number of discs and 7-day loan labels.

Single DVD: \$3.25	Single Music Disc: \$3.25	Audio books: \$4.10 flat rate
Double disc DVD: \$3.60	Double Music Disc: \$3.60	



Kim Williams, Processing Coordinator
Email: kwilliams@midwesttapes.com
800-875-2785
7 years of service at Midwest Tape
Kim will assist with the set up, implementation and problem resolution of processing services.

Processing prices can vary depending on the needs of the library. Increased and/or reduced services will affect pricing. Midwest Tape will work with the staff of PPL to ensure that processing services are provided in the most economical manner.

Cataloging – Midwest Tape offers three levels of cataloging services on a per-title basis: No-charge Vendor records that can be downloaded at the time of order from our website; \$1.20 OCLC Full MARC Records – these records are more detailed than the Vendor records, but not tailored to the library’s practices; OCLC Customized MARC Records – these are customized specifically to the Library’s specifications and the average cost is \$6.50. It is important to remember that the cost of Customized Records will be affected by the requirements of the library. The cost stated previously is only an average cost. 949 Tag (barcode linking) services are charged per item at the cost of \$.25.

As an original member of the OCLC Partner's Program, Midwest Tape has been the originator of nearly all-new DVD records for the past five years. As soon as new titles are entered into our database, we create a Level K record, assign an OCLC number and send it along with the artwork to OCLC. Generally, this occurs two to five months prior to street date. OCLC is committed to completing the OCLC record six to eight weeks prior to street date. This enables Midwest Tape to provide OCLC Full or custom MARC records for all product supplied by us. Please see **Exhibits D & E** for samples of our Vendor and Full MARC records option.



Ashley Swick, Cataloging Coordinator

Email: aswick@midwesttapes.com

800-875-2785

4 years of service

Ashley provides the technical support and coordination of the Partner's Program, Full MARC records and free vendor records. Any changes to Cataloging services will be coordinated through Ashley.

Customized Standing Orders – Midwest Tape offers a Customized Standing Order program designed to allow for the flexibility to support a variety of selection plans for the Peoria Public Library. This service delivers customized selection lists based upon various plan profiles of library collection needs. Lists are sent as website carts every two weeks enabling the library to edit and select all materials. No automatic shipments are made. The library has complete control over this process.

All DVD high demand, popular, feature films, children's, fiction, non-fiction titles are strategically monitored from 3-5 months prior to release date by our Purchasing Department. CD Music notifications occur 2 – 3 months prior to release and Audio book notifications occur bi-weekly as much as 9 months before release date. This enables us to continually increase "on order" quantities with the manufacturers. The basis for our inventory begins with the known required quantities of our standing order customers plus the pre-release regular orders from the total customer base.

The number of plans/profiles is at the discretion of the Peoria Public Library. Midwest Tape will work with the selection staff to prepare and monitor plans on an ongoing basis. Adjustments, as required, will be done quickly.



iii. Offered discount percentage:

Please refer to Midwest Tape's Attachment No. 2 for further information on discounts and value-added service pricing.

DVD – 25% off of MSRP.

CD – 25% off MSRP except for Universal Music products which will be sold at 10% of MSRP.

Audio book – Midwest Tape sells our Audio Book titles at retail price. All Midwest Tape audio books that you order will arrive shelf-ready in our patented Soundsafe™ audio book case. We developed the Soundsafe™ case exclusively for our customers. Its rugged construction is drop-box safe, and its compact size saves valuable shelf space.

iv. Inventory and speed of delivery:

Midwest Tape distributes 250,000 entertainment, children's, informational, educational, series, sets and documentary DVDs, Music CD and Audio book (Spoken Word) titles of primary interest to over 10,000 Public Libraries throughout the United States and Canada.

Our inventory contains all popular "new release" titles prior to "street date" to facilitate shelf-ready delivery prior to "street date." Midwest Tape's inventory provides for a 100% fill rate for all popular "new release" titles to ship prior to "street date" to facilitate shelf-ready delivery prior to "street date."

Midwest Tape strives to have all hot new/popular titles cataloged before street date. All DVDs in this category should be cataloged 6 weeks prior to release, CDs 4 weeks prior, and AB titles within 2 weeks before street date. The estimated processing time for a hot new/popular title, in inventory, is 7 – 10 business days.

Rush orders will be accommodated for Peoria Public Library, and if necessary, a separate account to handle this type of order can be created. All priority, rush pre-processed items will be sent via UPS (United Parcel Service) to arrive within the specified time frame.

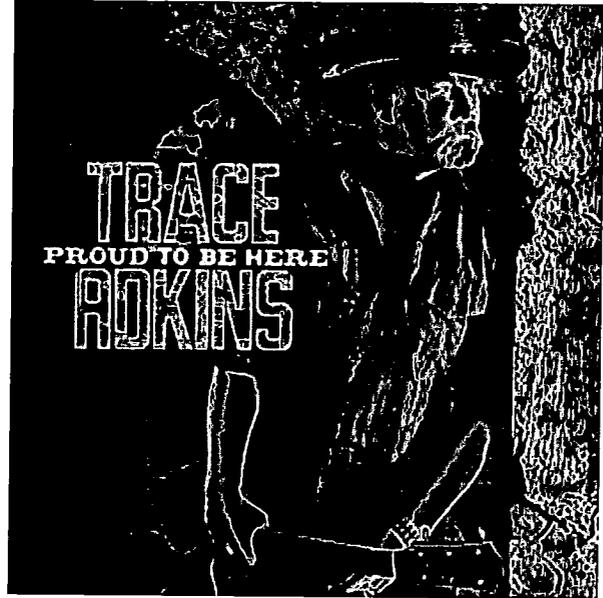
v. References from Similar Services completed within the last five (5) years:

See Questionnaire (page 19, RFP P12-0016) attached.

Exhibit D - Sample Free Vendor Records

CD Vendor Record Sample:

=LDR 01391njm 22003012a 4500
=001 ocn732682827
=003 MWT
=005 20110801110842.1
=007 sd\fmngnmmned
=008 110801s2011\|xucynle\|lengld
=010 \|a732682827
=020 \|a{c{dollar}9.99
=024 1\|a602527727240
=028 42\|aUMM727240C
=040 \|aMidwest
=100 1\|aAdkins, Trace.
=245 10\|aProud to be here\|h[sound recording]
/\|cTrace Adkins.
=260 \|a[United States] :|bShow Dog Universal
Music,|c 2011.
=300 \|a1 sound disc :|bdigital ;|c4 3/4 in.
=500 \|aCompact disc.
=500 \|a08/02/2011
=505 00\|tProud to be here\|tMillion dollar view\|tDays like this\|tThat's what you get\|tJust fishin'\|tIt's
a women thang\|tLove buzz\|tIt's who you know\|tPoor folks\|tAlways gonna be that way.
=511 1\|aTrace Adkins.
=520 \|aProud to Be Here features Trace's current hit single, Just Fishin, which is a father's
tender tribute that reiterates the importance of quality time with the little ones. The song that
inspired the title Proud to Be Here reads like a page out of Trace's 2007 autobiography and will
strike a chord with everyone who can look back gratefully on the grace that guided them through
narrow escapes.
=650 \|4\|aCountry.
=655 \|4\|aCountry.
=700 1\|aAdkins, Trace
=856 7\|3View cover art\|uhttp://midwesttapes.com/images/movies/umm727240c.gif\|2http



DVD Vendor Record Sample:

=LDR 01621ngm 22004212a 4500
=001 ocn732082431
=003 MWT
=005 20110801110842.1
=007 vd\cvaizs
=008 110801s2011\|xxu096j\|v\leng\|d
=010 \|a732082431
=020 \|a{c{dollar}29.99
=024 1\|a024543714903
=028 42\|aTWT2271490D
=040 \|aMidwest
=245 00\|aRio|h[|videorecording].
=250 \|aWidescreen ed.
=260 \|a[United States] :|b20th Century Fox
Home Entertainment,|c 2011.
=300 \|a1 videodisc (ca. 96 min.) :|bsd., col.
;|c4 3/4 in.
=500 \|a08/02/2011
=508 1\|aDirector, Carlos Saldanha.
=511 1\|aAnne Hathaway, Jamie Foxx, George
Lopez, Jane Lynch, Wanda Sykes, Jesse
Eisenberg.
=520 \|aA comedy-adventure that centers on
Blu, a flightless macaw who acts more human
than bird. When Blu, the last of his kind,
discovers there's another, and that she's a she, he embarks on an adventure to magical Rio.
There he meets Jewel and a menagerie of vivid characters who help Blu fulfill his dream and
learn to fly.
=521 8\|aMPAA rating: G.
=538 \|aDVD.
=546 \|aEnglish, French, Spanish audio; Spanish subtitles.
=546 \|aClosed-captioned; English subtitles for the deaf and hard of hearing.
=650 \|aChildren's films.
=650 \|aAnimated.
=650 \|aFamily Films.
=655 \|aChildren's.
=700 1\|aEisenberg, Jesse
=700 1\|aHathaway, Anne
=700 1\|aLopez, George
=700 1\|aFoxx, Jamie
=700 1\|aSykes, Wanda
=700 1\|aLynch, Jane
=856 7\|3View cover art|uhttp://midwesttapes.com/images/movies/twt2271490d.gif|2http

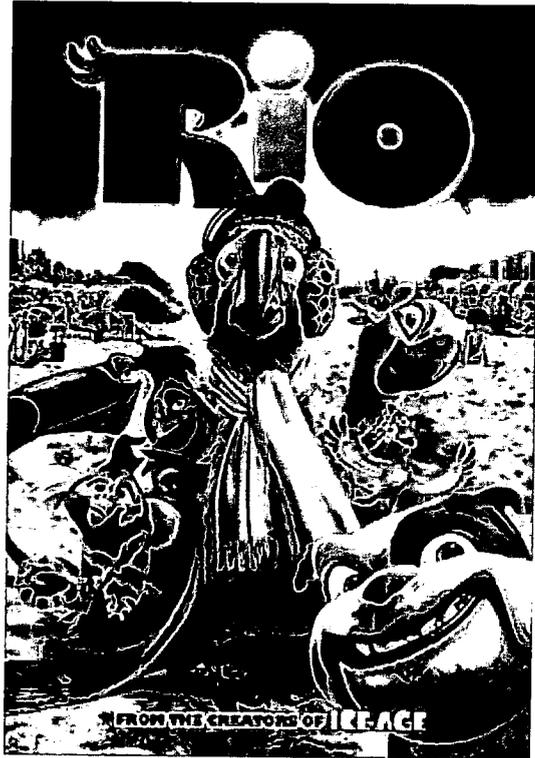
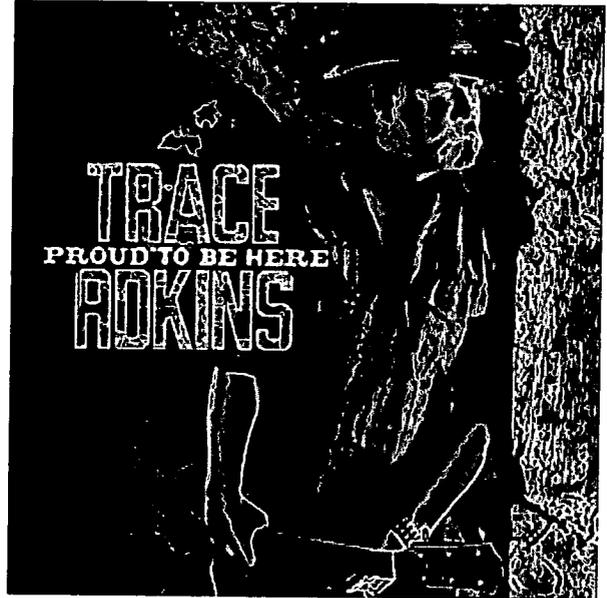


Exhibit E - Sample Full MARC Records

CD Full MARC Record Sample:

=LDR 01203njm 22003012a 4500
=001 ocn732682827
=003 OCoLC
=005 20110720142715.0
=007 sd\fungnn|||eu
=008 110623s2011\\|xx\cyn\|lengld
=024 1\|a602527727240
=028 02|aB001569402|bShow Dog Universal
Music
=035 \|a(OCoLC)732682827
=037 \|bMidwest
Tape|h<http://www.midwesttapes.com>
=040 \|aTEFMT|cTEFMT|dBTCTA|dTEF
=049 \|aMAIN
=050 \4|aM1630.18.A35|bP76 2011
=082 04|a782.421642|223
=100 1\|aAdkins, Trace.
=245 10|aProud to be here|h[sound recording]
/|cTrace Adkins.
=260 \|a[S.I.] :|bShow Dog Universal
Music,|c[2011]
=300 \|a1 sound disc :|bdigital ;|c4 3/4 in.
=500 \|aTitle from web page.
=500 \|aCompact disc.
=505 00|tProud to be here --|tMillion dollar view --|tDays like this --|tThat's what you get --|tJust
fishin' --|tIt's a women thang --|tLove buzz --|tIt's who you know --|tPoor folks --|tAlways gonna be
that way --|tD*** y ou bubba --|tMore of us --|tIf I was a woman|r(featuring Blake Shelton) --
|tSemper Fi.
=511 0\|aPerformed by Trace Adkins ; with acc.
=650 \0|aCountry music|y2011-2020.
=994 \|aZ0|bTEFMT



Audiobook Full MARC Record Sample:

=LDR 01418nim 22003852a 4500
=001 ocn687653084
=003 OCoLC
=005 20110722161655.0
=007 sd\fungnmmned
=008 101123s2011\|nyunnnn\|lengld
=020 \|a9780739376751
=020 \|a0739376756
=024 3\|a9780739376751
=035 \|a(OCoLC)687653084
=040 \|aBTCTA|beng|cBTCTA|dTEF
=050 \|aPS3557.O359268|bA89 2011ab
=082 04|a813/.54|223
=100 1\|aGolden, Christie.
=245 10|aAscension|h[sound recording]
/|cChristie Golden.
=250 \|aUnabridged.
=260 \|a[New York] :|bRandom House
Audio,|cp2011.
=300 \|a13 sound discs (870 min.) :|bdigital
;|c4 3/4 in.
=490 1\|aStar Wars, fate of the Jedi
=500 \|aTitle from web page.
=500 \|aCompact discs.
=500 \|aDuration: 14:30:00.
=511 0\|aRead by Marc Thompson.
=520 \|aAs Luke and Ben Skywalker pursue
the formidable dark-side being Abeloth, the
Lost Tribe of the Sith is about to be sundered by an even greater power ... which will thrust one
Dark Lord into mortal conflict with his own flesh-and-blood.
=650 \|aSkywalker, Luke (Fictitious character)|vFiction.
=655 \|aAudiobooks.|2lcfgt
=655 \|aScience fiction.|2gsafd
=700 1\|aThompson, Marc.
=830 \|aStar wars, fate of the Jedi (Books on Tape, Inc.)
=994 \|aZ0|bTEFMT

